

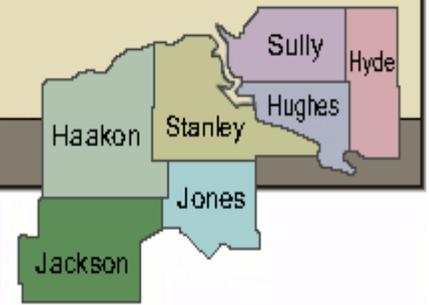
# Central South Dakota Enhancement District

“Assisting Communities, Businesses and Individuals in Achieving Their Highest Economic Potential”

Volume 4, Issue 2  
June, 2010

[www.csded.org](http://www.csded.org)

PO Box 220, 3431 Airport Road, Suite 3  
Pierre, South Dakota 57501



## SDDOT Grant Programs Available

The Department of Transportation is now accepting applications for its Community Access, Industrial Park, and Agri-Business Grant Program.

The Community Access Program provides funds on a competitive basis to communities/counties with populations under 5,000 for use in new projects involving the repair or replacement of important local roads such as the road to the elevator, to the school or hospital, and in the main business district.

The Industrial Park and Agri-Business Grant Programs provide funds to assist communities/counties who have a new industry or agri-business and need new or expanded access to the facilities.

The applications are due to the Department of Transportation by **July 15, 2010**. Only applications for new projects will be considered. New projects mean those that have not already been constructed or contracts awarded.

Applications are available from: South Dakota Department of Transportation, Office of Local Transportation Programs, 700 Broadway Avenue East, Pierre, SD 57501, or can be downloaded from the Internet at

<http://www.sddot.com/fpa/lga/econdevgrants.asp>.

**Please note that the application deadline is not August 1, but July 15. Contact the District Staff if you need assistance with an application. Applications will need engineering reports with cross-sectional drawings and cost estimates.**

\*\*\*\*\*

## CSDED Board Meeting Thursday – July 8, 2010 10:a.m.

**SDDOT Becker Hanson Building,  
700 E Broadway, Pierre**

**SDDOT Officials will be reviewing the tentative 2011-2015 Statewide Transportation Improvement Program (STIP). This will allow the review and discussion of the proposed projects prior to public meeting which will be held later in July at 7 p.m. at the following locations:**

- July 15--Ramkota Hotel, Rapid City
- July 20--Ramada Convention Center, Aberdeen
- July 21—Ramkota Hotel, Sioux Falls
- July 22—Mitchell Technical Institute and Technology Center
- July 27—Ramkota Hotel, Pierre

## Benefit Cost Analysis Workshop

The SD Office of Emergency Management in cooperation with FEMA, is hosting a benefit cost analysis workshop for application for Pre-Disaster Mitigation or Hazard Mitigation Grant Program funds. The workshop will be held July 13-15, 2010 in Sioux Falls. Those who may be interested in obtaining mitigation funds for a project to lessen the impacts of future disasters may want to attend—Rural Electric Cooperatives, Rural Water Systems, city engineers, planners, floodplain managers, and emergency managers. Please register with Nicole Prince by July 9 via [nicole.prince@state.sd.us](mailto:nicole.prince@state.sd.us) or by calling 605-773-3231.

\*\*\*\*\*

## *"Grant Funds Awarded"*

### Fort Pierre

The City of Fort Pierre was awarded \$1,000 by the Montana Dakota Utilities Foundation for the Cedar Hill Cemetery Survey/Monument System Project. The project will provide for surveying and marking the blocks, lots, and gravesites in this historic cemetery.

Fort Pierre was awarded a \$6,000 Small Community Planning Grant from SDDENR for a water engineering study.



### Kadoka

Kadoka was awarded \$14,000 of Small Community Planning Grant funds from SDDENR water and wastewater facility engineering studies. Kadoka's storm sewer projects have now been placed on the State Water Plan.

### Pierre

Pierre has been awarded \$515,000 of CDBG funds toward an approximately \$2 million Rawlins Library expansion project.



### Energy Efficiency and Conservation Fund Awards

Ten communities/counties were awarded Energy Efficiency Conservation Block Grants. Entities awarded the funds, amounts, and energy project locations include:

- Philip-\$295,000, Philip Health Services
- Hyde County--\$86,650, county highway shop
- Sully County--\$30,720, county courthouse
- Stanley County-\$98,400, county courthouse
- Murdo--\$137,700, city auditorium
- Fort Pierre--\$34,840, fire hall
- Corson County--\$51,580, sheriff's office and highway shop in McIntosh
- Dupree-\$43,500, city shop
- McIntosh-\$9,700, city shop
- McLaughlin-\$22,730, library, liquor store, and street lighting

Projects range from lighting to insulation, to HVAC to a geo thermal project. District staff is now assisting with grant administration of these projects.

District staff assisted with these applications. If you are interested in learning more about project financing options for one of your projects, please contact the CSDED office.

\*\*\*\*\*

### **Presidential Disaster Declarations**

On May 13, 2010 Presidential Disaster Declaration FEMA-1915-DR was declared for flooding that began March 20, 2010 and continued. Hyde and Sully counties are included in the declaration.

For this declaration, assistance is being made available to state and eligible local governments and certain non-profits organizations for emergency work and the repair or replacement of disaster-damaged facilities. Direct public assistance from FEMA to private individuals and households has not been made available for either declaration.

### **EMS Summit Schedule**

South Dakota's first emergency medical services workforce summit is scheduled for July 31 in Pierre. The summit will bring together health providers, community leaders and other interested parties to focus on increasing and stabilizing South Dakota emergency medical services workforce. The agenda and registration can be found on the SD Public Safety's Home Page.



\*\*\*\*\*

## **BUSINESS FINANCIAL MANAGEMENT SMALL BUSINESS EDUCATION SERIES TO BE PRESENTED AT PIERRE SBDC/CENTRAL SD ENHANCEMENT DISTRICT OFFICE**

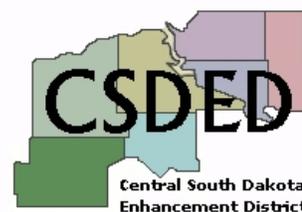
The U. S. Small Business Administration and the Small Business Development Center Network announce the continuation of their audio/video training series to help small businesses in South Dakota find success in today's challenging environment. These no cost, one hour training sessions will provide guidance on various areas of business financial management and are designed for small businesses who want to improve their business practices and be better positioned in today's economy.

The three weekly sessions will begin on Thursday, July 15, at 10:00 a.m. CST. Topics in the Business Financial Management Small Business Education Series include:

- ***Differences Between the P&L and Cash Flow (July 15<sup>th</sup>)***  
This session will examine the differences between a Cash Flow Statement and a P&L. Also discussed will be identifying trends in your revenues and expenses, which is essential to building budgets for your business.
- ***Build a Budget – Loan Programs (July 22<sup>nd</sup>)***  
Session two will focus on the process of building a budget - revenues, expenses and the impacts of changing sales. If you are building a budget in support of a loan request, the second half of this session will include a discussion of the various loan programs that are available to small business.
- ***Biz Financial Ratios (July 29<sup>th</sup>)***  
Part of the planning process is monitoring implementation and performance. What are those critical ratios to the success of your business? At a minimum, every business needs to get to a point in which they are breaking even. This session will look at various ratios and walk through how to calculate the breakeven point of your business.

Pre-registration is required. Phone the Pierre SBDC (605) 773-2783 to reserve a seat.

Businesses that cannot attend on-site can also attend online. For any small business to participate, all that is needed is a computer with internet access and a phone to call a toll-free number. Pre-registration for online attendance is required as lines are extremely limited. Registration for online attendance is -available at [www.sba.gov/sd](http://www.sba.gov/sd) under Resources, [Business Financial Management Small Business Education Series - on-line registration](#). For more information call 605-773-2783. A site will be located at 3431 Airport Road, Suite 3, Pierre—Pierre SBDC/Central SD Enhancement District.



**GOED Training Opportunities**

**—RFI and Website Workshops----**

Study after study, expert after expert keep coming back with the same message when it comes to economic development websites: They are absolutely vital. That’s why the GOED is offering communities across South Dakota the chance to create their own site and improve existing sites at two exciting free workshops.

**Create Your Own Website:**

Join us at Southeast Technical Institute in Sioux Falls, 2320 N. Career Ave., on Wednesday, July 21, from 9 a.m.-noon, as we break down the importance of economic development websites, what content is necessary, and the step-by-step process of creating a website.

**Improving and Understanding ED Websites:**

Take your economic development website to the next level with an understanding of website analytical data, best practices and trends at our webinar on Wednesday, July 28, from 9-10:30 a.m. through [www.gotowebinar.com](http://www.gotowebinar.com)

Continued Next Column

**Business Seminars Offered**

Two basic tax seminars sponsored by the SD Department of Revenue and Regulations will offer helpful state tax information to businesses. A Sales and Use Tax seminar will cover topics such as how and when to apply for a sales tax license; exemptions from sales and use taxes, exempt entities; use tax; municipal taxes, purchases for resale; and how to file sales tax returns by paper and electronically.

A Contractor’s Excise Tax Seminar includes how and when to apply for a contractors’ excise tax license; projects for qualifying utilities and governmental agencies; prime and sub contractors; sales and use tax; owner furnished materials; reservation projects; and how to file contractor’s excise tax returns by paper and electronically. Both seminars will be held in Rapid City on July 22 and in Sioux Falls on July 14. Interested individuals can register by calling the South Dakota Dept of Revenue and regulations at 1-800-829-9188 or at <http://www.state.sd.us/drr2/business/bustax.htm> in the Business Tax Division “Tax Education” section.

\*\*\*\*\*

**Requests for Information Workshops:**

When opportunity comes knocking, make sure you are ready. By attending one of the GOED workshops on responding to Requests For Information, you can ensure your community has the ability to put its best foot forward when the next big prospect comes your way. Learn how to:

- Pinpoint your audience •
- Identify what prospects are looking for •
- Distinguish a site selector’s “Dos” from the “Don’ts” •

Workshop Schedule:

**Pierre •** - 700 E. Broadway Ave. - Becker-Hansen (DOT) Building - **Tuesday, July 13, 1-4 p.m.**

**Watertown •** - Lake Area Technical Institute - Main Building, 230 11th St. N.E., Room 135-137 - **Thursday, July 22, 9 a.m.-noon.**

**Space is limited, so register early by contacting Sherri Bastle at 1-800-872-6190 or [sherri.bastle@state.sd.us](mailto:sherri.bastle@state.sd.us). Information on all the workshops can be found at [www.sdreadytopartner.com](http://www.sdreadytopartner.com).**

\*\*\*\*\*



CSDED Office Closed  
July 5th

## Governor's House Program

Via the Governor's House Program houses are available for purchase by private individuals as their primary residents and by non-profits/municipalities. This 2-bedroom, 1 bath home 1,008 square feet energy efficient home comes complete with kitchen cupboards, bathroom fixtures, a furnace, hot water heater, and washer and dryer hook-ups. The house does not come with appliances or floor coverings. The purchaser is responsible for financing the house like any other house one might purchase. The purchaser is responsible for all costs including house, lot/land, foundation/basement, floor coverings, appliances, entrance steps, utility connections and hook-up fees, building permit, sidewalks, driveway, and curb and gutter as applicable



### INCOME QUALIFICATIONS APPLY!

#### Income Guidelines Changed May 21, 2010.

**For Households with two or less individuals, combined income cannot exceed \$35,340.**

**For Households with three or more individuals, combined income cannot exceed \$41,230.**

### Net Worth Qualifications Have Not Changed!

**For families and individuals under the age of 62, net worth must be less than \$90,000 and less than \$70,000 in liquid assets. For families and individuals age 62 and older, net worth must be less than \$175,000 and less than \$100,000 in liquid assets.**

**Eligible buyers also include housing authorities, non-profit organizations, and economic development corporations. Learn more about how your agency can help lessen a housing shortage in your community.**

To learn more about the Governor's House Program or if you know of someone who might want to purchase the home, please have them contact Marlene or Al at the CSDED Office or go to the District website at [www.csded.org](http://www.csded.org).

*House picture from SDHDA website*

## Population Estimates

Geographic Area	Population Estimates										April 1, 2000 Census	Number Change	% Change
	July 1, 2009	July 1, 2008	July 1, 2007	July 1, 2006	July 1, 2005	July 1, 2004	July 1, 2003	July 1, 2002	July 1, 2001	2000-2009			
Agar town	69	70	73	73	73	74	75	78	80	82	-13	-15.85%	
Belvidere town	55	55	57	57	58	58	58	58	57	57	-2	-3.51%	
Blunt city	355	351	354	355	359	358	361	363	364	370	-15	-4.05%	
Cottonwood town	6	6	6	6	6	6	6	6	6	6	0	0.00%	
Draper town	81	80	82	85	84	86	85	87	88	92	-11	-11.96%	
Fort Pierre city	2,103	2,078	2,100	2,076	2,061	2,077	2,021	1,996	2,012	1,991	112	5.63%	
Harrold town	203	202	203	203	205	203	205	206	206	209	-6	-2.87%	
Highmore city	698	699	720	753	790	798	791	783	816	851	-153	-17.98%	
Interior town	72	72	75	75	76	76	76	75	75	77	-5	-6.49%	
Kadoka city	623	623	642	644	653	652	663	665	672	706	-83	-4.11%	
Midland town	145	146	148	152	158	163	167	170	174	179	-34	-18.99%	
Murdo city	533	521	534	555	546	560	561	581	590	612	-79	-12.91%	
Onida city	615	620	646	647	645	654	673	701	727	740	-125	-16.89%	
Philip city	714	718	728	741	758	784	808	829	855	885	-171	-19.32%	
Pierre city	14,072	13,928	14,074	13,967	13,967	13,900	13,852	13,869	13,779	13,876	196	1.41%	

Source: US Census website Annual Estimates of the Population for Incorporated Places in South Dakota April 1, 2000 to July 1, 2009, March 2010 release date

Geographic Area	Population Estimates										April 1, 2000 Census	Number Change	% Change
	July 1, 2009	July 1, 2008	July 1, 2007	July 1, 2006	July 1, 2005	July 1, 2004	July 1, 2003	July 1, 2002	July 1, 2001	2000-2009			
Haakon County	1,777	1,786	1,813	1,854	1,917	1,981	2,032	2,075	2,133	2,196	-419	-19.1%	
Hughes County	16,969	16,793	16,940	16,798	16,780	16,669	16,566	16,551	16,390	16,481	488	3.0%	
Hyde County	1,393	1,395	1,436	1,502	1,579	1,601	1,578	1,552	1,612	1,671	-278	-16.6%	
Jackson County	2,658	2,660	2,746	2,749	2,788	2,786	2,810	2,799	2,809	2,930	-272	-9.3%	
Jones County	1,037	1,015	1,040	1,072	1,055	1,086	1,086	1,124	1,142	1,193	-156	-13.1%	
Stanley County	2,792	2,762	2,797	2,768	2,758	2,790	2,724	2,699	2,731	2,772	20	0.7%	
Sully County	1,348	1,362	1,413	1,403	1,391	1,398	1,427	1,482	1,532	1,556	-208	-13.4%	
District		27,773	28,185	28,146	28,268	28,311	28,223	28,282	28,349	28,799	-1,026	-3.6%	

Source: US Census website Annual Estimates of the Population for Counties in South Dakota April 1, 2000 to July 1, 2009, March 2010 release date

**CSDED Officers/Executive Committee**

Vikki, Day, Chairman, Highmore  
Bill Abernathy, Vice-Chairman, Pierre  
Jamie Huizenga, Sec/Treasurer, Pierre  
David Neuharth, Stanley County  
Monte Anker, Jones County

The CSDED newsletter pertains to items of interest to CSDED members and those we serve. This newsletter is funded in part by the Economic Development Administration, US Department of Commerce.



**CSDED Staff**

Marlene Knutson, Executive Director  
605-773-2782  
[mknutson@csded.org](mailto:mknutson@csded.org)

Al Haugen, Planner  
605-773-2785  
[alfred@csded.org](mailto:alfred@csded.org)

Seth Hyberger, Planner  
605-773-2781  
[seth@csded.org](mailto:seth@csded.org)



Central South Dakota  
Enhancement District

PO Box 220  
3431 Airport Road, Suite 3  
Pierre, South Dakota 57501